

## Manufacturer Standard Terms

*\*Freight Terms subject to change.*

<u>MANUFACTURER</u>	<u>MINIMUM</u>	<u>FREIGHT</u>
ACME	\$100	\$3000
Allied Moulded	\$100	\$1500
CADDY / CADWELD	\$100	\$750
Emerson / EGS Group	\$250	\$1500
ERITECH	\$100	\$1500
Irwin Tools	\$200	\$250
Kraloy	\$100	\$750 / \$1500
Landis and Gyr	\$400	\$1000
L.E.D.	N/A	\$2000
Lenox Saw	N/A	\$250
Littelfuse	\$100	\$300
Maxis	N/A	\$3000
Metallics	\$25.00	\$650
OEL Sales	N/A	\$3500
OCAL	\$150	\$6000
RAB Lighting	N/A	\$1000
Republic Conduit	\$100	3 lifts or 6000 lbs.
SAPA / Indalex	\$100	2000 lbs
Southwire	\$1000	Call
Tappan	\$500	\$2000
TPI	N/A	\$2000
Universal Lighting	\$100	\$500
Wiegmann	N/A	\$1500

## Who's who at NCS?

Larry Jacob: Principal, CPMR  
President

Rick Goddard: Principal  
Vice President

David Madrick: Account Manager

Michael Graham: Account Manager

Ian Miscovich: Account Manager

Shannon Jacob: Office Administrator

Heath Gibson: Inside Sales Manager

Kris Buergelin: Inside Sales

Jarod Evans: Inside Sales / Marketing

Vicki Urick: Inside Sales

Brian Richardson: Inside Sales / Warehouse



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[www.newcenturysalesinc.com](http://www.newcenturysalesinc.com)

NEW CENTURY SALES INC.  
**NCS**  
"E.P.I.C." IN EVERYTHING WE DO

**Product Line Card**

**"2012"**

**"Featuring the time and cost saving products YOUR customers Demand!"**



[www.acmepowerdist.com](http://www.acmepowerdist.com)

Powerwise C3 Transformers, Standard Dry Type, Industrial Control, Buck Boost, Low Voltage, Power Conditioning Products.



[www.alliedmoulded.com](http://www.alliedmoulded.com)

A complete line of Non-Metallic Electrical Boxes and Lamp Holders designed for the Electrical Contractor.



[www.egs-eg.com](http://www.egs-eg.com)

**Appleton:** Industrial Mail and Alum Enclosures, Plugs & Receptacles, Cord Reels, Distribution Equipment, Controls, Lighting Fixtures & Fittings - Standard & Hazardous Locations, Steel Boxes, Covers, Steel & Die Cast Fittings, LED Explosion proof fixtures.

**Curlee:** Hazardous Location Enclosures.

**McGill:** Portable & Temporary Lighting, Cord Reels, Switches and Indicators.

**O-Z Gedney:** Steel Boxes, Conduit Fittings, Junction Boxes, Plugs & Receptacles.



[www.erico.com](http://www.erico.com)

**CADDY:** Fasteners Designed for Electrical and DataComm.  
**CADWELD:** Exothermic Welding Systems for Grounding Applications.

**CRITEC:** Surge Protection.

**ERITECH:** Galvanized and Copper-Bonded Ground Rods, Lightning Protection.



[www.irwin.com](http://www.irwin.com)

Hand Tools, Circular Saw Blades, Vise Grips and Specialty Industrial Tools.



[www.kraloyfittings.com](http://www.kraloyfittings.com)

PVC Conduit Fittings, ENT Systems, Underground Spacers, NMLT Conduit and Fittings.



Meter Mounting Equipment

[www.landisandgyr.com](http://www.landisandgyr.com)

AC Disconnects, EUSERC Sockets, PAK Metering, Meter Sockets, Spa Panel, Temporary Power Outlet panel, Gang Sockets, Transformer Rated Sockets, K Base Sockets, Pedestal and Breaker Combination Sockets and Commercial Sockets.



[www.lenoxsaw.com](http://www.lenoxsaw.com)

Full line of reciprocating blades, jig saw blades, band saw and porta-band blades, hand tools, torches / accessories and soldering items.



[www.led-llc.com](http://www.led-llc.com)

LED Retrofit Lamps, Commercial, Industrial, Residential, Incandescent, MR16, Candle, Hi Lumen, Dimmable PAR, Fluorescent Tube CFL and LED Strip Lighting.



[www.littelfuse.com](http://www.littelfuse.com)

Fuses, Fuse Blocks, & Fuse Accessories, Power-Gard Services.



Metallics



Fasteners, anchors, tools and specialty products for the electrical, plumbing, heating and air-conditioning industries.



[www.ocal.com](http://www.ocal.com)

PVC Coated Rigid and Aluminum Conduit & Fittings.



[www.oelsales.com](http://www.oelsales.com)

ARC Flash protective clothing and Structure Wear.



[www.rabweb.com](http://www.rabweb.com)

RAB Lighting manufactures and sells a full line of Outdoor Lighting, Affordable LED products and Lighting Control Sensors. All RAB products are designed for ease of installation, durability and high quality standards.



[www.republic.conduit.com](http://www.republic.conduit.com)

Steel Conduit EMT, GRC, & IMC.



[www.sapagroup.com/us](http://www.sapagroup.com/us)

(Previously Indalex) Aluminum Conduit & Fittings.



[www.southwire.com](http://www.southwire.com)

Building Wire, MC Cable, Flex, Liquid-Tight, Cord, Aluminum, Medium Voltage Cables, MC-AP, Sim-Pull, Sim-Pul solutions and Fixture Whips.



[www.maxis-tools.com](http://www.maxis-tools.com)

Labor saving Cable Pullers, Tuggers and other Electricians tools.



Specialty wire and cable for the communications and computer industry.



[www.tpicorp.com](http://www.tpicorp.com)

Electric Infrared, Baseboard, Fan Forced Wall Heaters, Industrial Fans and Dock Lights. Bed Bug Busters.



[www.unvlt.com](http://www.unvlt.com)

Fluorescent Ballasts, Magnetic, Electronic HID, CFL Ballasts, T8 and T5 lamps, and Rotoclic Lampholders.



[www.hubbell-wiegmann.com](http://www.hubbell-wiegmann.com)

Metallic Enclosures, NEMA 1 - 3R, 4X - 12, Electronic



- Denotes "Green" Product Offerings



- Denotes "Safety" Product.



- Denotes Indianapolis / NCS Stock